

U.S. SMALL BUSINESS ADMINISTRATION
WASHINGTON METROPOLITAN AREA DISTRICT OFFICE
LENDER RANKING
(7(a) LOAN GUARANTEES AND 504 DEBENTURES)

	LOANS AS OF:	10/01/2007 thru 05/31/2008		TOP FIVE		YTD	
			YTD	RANKING			
	LENDER	PLP	LOANS	BY CATEGORY	LOANS		\$AMT
1	INNOVATIVE BANK	PLP	120				\$2,025,000
2	PNC BANK, N.A.	PLP	67				\$7,799,200
3	BANK OF AMERICA	PLP	58				\$1,570,800
4	BRANCH BANKING & TRUST (BB&T)	PLP	54	COMMUNITY BANKS			
5	BUSINESS FINANCE GROUP	CDC	40	1. SonaBank, N.A.	12		\$3,509,300
6	SUPERIOR FINANCIAL GROUP, LLC	REG	29	2. The Adams National Bank	12		\$1,955,000
7	M & T BANK	PLP	25	3. Capital Bank, N.A.	6		\$1,865,000
8	LATINO ECON. DEV. CORP.	MIC	20	4. EagleBank	5		\$4,681,000
9	ENTERPRISE DEV. GROUP	MIC	19	5. Access National Bank	5		\$1,305,000
10	CAPITAL ONE FINANCIAL CORP.	PLP	18				
11	WACHOVIA BANK	PLP	17	REGIONAL BANKS			
12	SUNTRUST BANK	PLP	15	1. Provident Bank of Maryland	13		\$1,636,800
13	CIT SMALL BUSINESS LENDING	PLP	13	2. Sandy Spring Bank	9		\$920,000
14	PROVIDENT BANK OF MARYLAND	PLP	13	3. Sovereign Bank	2		\$80,000
15	WILSHIRE STATE BANK	PLP	12	4. Susquehanna Bank	1		\$375,000
16	SONABANK N.A.	PLP	12	5. The Columbia Bank	1		\$350,000
17	THE ADAMS NATIONAL BANK	PLP	12				
18	COMMERCE BANK, N.A.	PLP	11				
19	UNITED CENTRAL BANK	PLP	10	NATIONAL BANKS & NON-BANK LENDERS			
20	CITIBANK, N.A.	PLP	10	1. Innovative Bank	120		\$2,025,000
21	PACIFIC CITY BANK	PLP	9	2. PNC Bank, N.A.	67		\$7,799,200
22	SANDY SPRING BANK	PLP	9	3. Bank of America	58		\$1,570,800
23	FIRST CHATHAM BANK	REG	8	4. Branch Banking & Trust	54		\$13,144,000
24	HANMI BANK	PLP	7	5. Superior Financial Group	29		\$230,000
25	WOORI AMERICA BANK	PLP	7				
26	CHESAPEAKE BUSINESS FIN.CORP	CDC	6				
27	BANCO POPULAR, N.A.	PLP	6	CERTIFIED DEVELOPMENT COMPANIES			
28	CAPITAL BANK, N.A.	PLP	6	1. Business Finance Group	40		\$25,616,000
29	EAGLEBANK	PLP	5	2. Chesapeake Business Fin.	6		\$4,404,000
30	NCB, FSB	PLP	5	3. Mid-Atlantic Small Bus.Fin.	1		\$1,025,000
31	HOME LOAN INVESTMENT BANK	PLP	5	4. James River Dev.Corp.	1		\$459,000
32	ACCESS NATIONAL BANK	PLP	5	5. Prince George's Co.FSC	1		\$256,000
33	SHINHAN BANK AMERICA	PLP	5				
34	HSBC BANK	PLP	5				
35	WHEELER CREEK CDC	MIC	5	504 - FIRST TRUST			
36	PRINCE GEORGE'S COUNTY FSC	CDC	4	1. Bank of America	6		\$5,750,900
37	COMPASS BANK	PLP	3	2. Virginia Commerce Bank	5		\$2,647,500
38	NARA BANK	PLP	3	3. Cardinal Bank, N.A.	4		\$2,143,500
39	NEWTEK SMALL BUSINESS FINANCE	PLP	3	4. Branch Banking & Trust	4		\$1,715,000
40	INDUSTRIAL BANK, N.A.	PLP	2	5. Wachovia Bank	3		\$10,278,666
41	SECURITY ONE BANK	REG	2				
42	COMMUNITY SOUTH BANK	PLP	2				
43	COMERICA BANK	PLP	2	MICROLENDERS (MIC)			
44	UNITY BANK	PLP	2	1. Latino Econ. Dev. Corp.	20		\$270,800
45	CARDINAL BANK, N.A.	PLP	2	2. Enterprise Dev. Group	19		\$176,959
46	CENTER BANK	PLP	2	3. Wheeler Creek CDC	5		\$19,500
47	SOVEREIGN BANK	PLP	2				
48	WELLS FARGO, N.A.	PLP	2				
49	MOUNTAIN 1ST BANK & TRUST	PLP	1				
50	UNITED WESTERN BANK	PLP	1				
51	MID-ATLANTIC SMALL BUS. FINANCE	CDC	1				
52	MID-ATLANTIC FED. CREDIT UNION	REG	1	National Bank - Operates in multi-geographic regions			
53	JAMES RIVER DEVELOPMENT CORP	CDC	1	Regional Bank - Operates throughout an entire geographic region			
54	TEMECULA VALLEY BANK	PLP	1	i.e., Wash Metro area and adjacent geographic areas			
55	SUSQUEHANNA BANK	PLP	1	Community Bank - Includes all other banks which normally			
56	THE COLUMBIA BANK	PLP	1	operate in smaller geographic territories than			
57	K BANK	PLP	1	do National and Regional Banks			
58	COLOMBO BANK	REG	1				
59	COMMUNITY WEST BANK	PLP	1				
60	HOWARD BANK	REG	1	Preferred Lenders (PLP) - 24 Hours expedited Loan Processing			
61	COMMERCEFIRST BANK	PLP	1				
62	WASHINGTON SAVINGS BANK	REG	1	Regular Lenders (REG) - Not preferred, regular Loan Processing			
63	WASHINGTON FIRST BANK	REG	1				
64	MAINSTREET BANK	REG	1	Certified Development Companies (CDC)			
65	BUSINESS LOAN CENTER (BLX)	PLP	1	Loan Processing for fixed asset loans (504 Loan Program)			
66	CITIZENS BANK	PLP	1				
67	MILLENNIUM BANK, N.A.	PLP	1	Micro Lenders (MIC) - Loans up to \$35,000			
68	THE BUSINESS BANK	REG	1				
69	ASIA BANK	REG	0				\$0
70	BANKANNAPOLIS	REG	0				\$0
71	BUSINESS LENDERS, LLC	PLP	0				\$0
72	CHB AMERICA BANK	PLP	0				\$0
73	CHEVY CHASE BANK, FSB	PLP	0				\$0
74	CITIZENS BANK	PLP	0				\$0
75	CITY FIRST BANK OF DC, N.A.	PLP	0	For an electronic copy of this report visit www.sba.gov/dc and			
76	COMMUNITY BANK OF TRI-COUNTY	REG	0	click on "Lenders and Program Activities under "What's New?"			
77	FIRST BANK	PLP	0				\$0
78	FIRST NATIONAL BANK OF ARIZONA	PLP	0				\$0
79	FIRST STATE BANK	PLP	0				\$0
80	FIRST TENNESSEE BANK	PLP	0				\$0
81	GREATER ATLANTIC BANK	REG	0				\$0
82	INDEPENDENCE FSB	REG	0				\$0
83	LEHMAN BROTHERS BANK, FSB	PLP	0				\$0
84	MAINSTREET LENDER, LLC	PLP	0				\$0
85	MONUMENT BANK	REG	0				\$0
86	OCEAN BANK FSB	PLP	0				\$0
87	PENTAGON FED CREDIT UNION	REG	0				\$0
88	POTOMAC BANK OF VIRGINIA	REG	0				\$0
89	PREFERRED CAPITAL BIDCO, INC.	PLP	0				\$0
90	RAPPAHANNOCK EDC	CDC	0				\$0
91	RESOURCE BANK	PLP	0				\$0
92	STEARNS BANK NA	PLP	0				\$0
93	TELESIS COMMUNITY CU	REG	0				\$0
94	THE FAUQUIER BANK	REG	0				\$0
95	THE FREEDOM BANK OF VA	REG	0				\$0
96	THE HARBOR BANK OF MARYLAND	PLP	0				\$0
97	UNITED BANK	PLP	0				\$0
98	UNITI BANK	PLP	0				\$0
99	UPS CAPITAL BUSINESS CREDIT	PLP	0				\$0
100	URBAN TRUST BANK	REG	0				\$0
101	VIRGINIA COMMERCE BANK	PLP	0				\$0
102	WACIF	MIC	0				\$0
	GRAND TOTAL		719	\$144,028,159			

Preferred Lending Program (PLP)-Lender receives a loan guaranty decision from SBA within 24 hours.
Certified Development Company (CDC)-Provides long term, fixed rate financing for major fixed assets, such as land and buildings.